

No: 469 Date: 15 July 2016  
 Sheppard's confidential  
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 15 & 16 JULY 2016

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 Irish Interest - St Patrick's Day 17 March  
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 Children's Non Fiction  
 Children's Fiction  
 Children's Young Adult Fiction  
 Children's Early learning  
 Children's Religion  
 Children's Behaviour  
 Emotions & Special Needs  
 Street Photography  
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 Islam  
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 Vegetarian  
 Hinduism  
 Tattooing  
 Buddhism  
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 Military History:  
 Second World War  
 Military History:  
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 The list of suppliers will grow as time passes - these are listed to date. All are UK based unless indicated  
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**Auctioneers**  
 Dominic Winter  
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 Temple Bookbinders Ltd  
 Sussex Book Restoration  
**Bespoke Box Maker for Books and Pamphlets**  
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**Materials and Tools for Binding**  
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 D & M Packaging Ltd  
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**COMMENT**

**Amazon is seldom out of the news. The company has been recruiting staff and opening distribution centres in many countries. But now, the company has announced the development of robots. It is early days but maybe the numbers of staff will dwindle?**

Another example of taking your business to events where the general public attend. See Dylan's Mobile Bookstore below. It might give others an idea or two!

**NEWS**

**USA: Publishing sales dipped in 2015**  
 Final estimates released this morning by the Association of American Publishers show that total industry sales dipped 0.6% in 2015 compared to 2014. [Read more](#)

**USA: Here's why e-book sales from major publishers are plummeting**  
 But growing sales of self-published e-books may offset the drop. Book publishers are winning their quixotic war against their own electronic books as sales dropped 11% last year, according to a new report from the industry's leading trade group.  
 Electronic books tend to be more profitable for publishers because they cost less to create and distribute, and they aren't subject to returns from bookstores. But with Amazon dominating the e-book market, publishers have seen reining in e-book sales as a way to curb the online giant's influence over the market. [Read more](#)

**UK: Amazon robots as workers?**  
 Amazon's progress toward an army of helpful robots is one step closer: a prize for the best warehouse-working 'picker' machine has gone to a robot designed by a team from TU Delft Robotics Institute and Delft Robotics, both based in the Netherlands. [Read more](#)

**Wales: Dylans Mobile Book Store**  
 Dylans Mobile Bookstore was dreamt up three years ago by Jeff Towns and his son Joe in a bar in Laugharne, Wales during a literary festival. Jeff, an antiquarian bookseller for 40 years, had closed his old shop in Swansea, Wales ten years prior, but he still had about 10,000 books in storage and was missing the buzz of the book trade. He had been considering starting a pop-up bookshop that would travel to various festivals when Joe suggested that he buy an old library bus instead. Before long, they'd dubbed it Dylans Mobile Bookstore and were on the road with a merry band of pranksters: Joe handles the bus's bookings and social media, their friend Huwie drives, and Joe's wife Gwar keeps everyone in line. [Read more](#)

**USA: Medieval doodles in the margins? Blame the children!**  
 The drawings of strange animals in the margin of a precious medieval manuscript have been revealed as doodles by children, presumably bored by the dense Latin text.  
 The book, now in the library of the University of Pennsylvania, was written by a 14th-century Franciscan monk in Naples, and includes astronomy and astrology tables, sermons, columns of biblical dates and tables for working out any day of the week between 1204 and 1512 – all thoroughly dull to the children into whose hands the manuscript fell a few centuries later. [Read more](#)

**Canada: David Mason and the mystery of the Hemingway Heist**  
 David Mason's most famous story has everything. Except an ending. Toronto's legendary antiquarian book dealer has always enjoyed crime novels. "I'm one of these people who are addicted to police procedurals and thrillers." But little did Mason imagine that he – along with literary stars Ernest Hemingway, Morley Callaghan and F. Scott Fitzgerald – would become a central character in one of this city's most celebrated heists. Or that the case would remain unsolved almost 25 years on. [Read more](#)

**UK: Your chance to snap up rare books fit for a museum**  
 They are rare, signed editions that would not look out of place in a museum.  
 Now collectors have the chance to get their hands on a trio of books inscribed by their authors or subjects, including The Beatles and American poet Sylvia Plath, thanks to a York specialist. [Read more](#)

**Australia: Pre-Gutenberg manuscripts illuminated at Melbourne's Rare Book Fair**  
 Publishers like to complain that nobody buys books any more, but try telling that to the thousands who come to Melbourne's Rare Book Fair. It has been running for more than 30 years, attracting bigger crowds each time. This year there are dealers coming from Britain and Europe to sell their wares, but the only one specialising in work created before the advent of printing presses is based in Melbourne. [Read more](#)

**Australia: The hidden delights of Rare Book Week**  
 Jane Sullivan writes in the Sydney Morning Herald: "In these days, when you can see everything – and I do mean everything – on the internet, it seems strange that librarians once collected supposedly naughty books and locked them away from the public. The morally upright Victorians were great believers in private erotica collections, or "curiosa". The British Library's collection was established in 1857 and was enhanced by various bequests. But nobody from outside the library was allowed to see the books, and you couldn't even find out which books were there." [Read more](#)

**India: Rare book in the UK in danger of being exported**  
 A rare jewel-encrusted book that belonged to a 16th century French king is in danger of being exported from Britain unless funds can be raised to stop it going abroad, an official said. UK Government Culture Minister Ed Vaizey has placed a temporary export ban on the 'Book of Hours' in a final bid to keep it in Britain, the Department for Culture, Media, and Sport (DCMS) said. [Read more](#)

**New Zealand: Independent book trade is clock to be struck OK**  
 It was a fine Saturday morning in March when, as the clock struck nine, Ekor opened its doors for the first time. The little shop in College St, Wellington soon attracted a trickle of curious passers-by, greeted by a barista behind a black espresso machine. Beyond the long blacks lay a colourful collection of books, stacked on tables and shelves, the scent of freshly printed pages mingling with roasted coffee beans. "Some people thought it was bonkers," Ekor owner Niki Ward recalls. [Read more](#)

**UK: Rare JRR Tolkien poem The Lay of Aotrou and Itrou to be republished**  
 A poem 'from the darker side of JRR Tolkien's imagination', which hints at an early version of the elf Queen Galadriel from *The Lord of the Rings*, is due to be published for the first time in more than 70 years this November. Tolkien's *The Lay of Aotrou and Itrou*, which was published in 1945. [Read more](#)

**BOOK FAIR PREVIEWS**

**UK: Gerrards Cross Book Fair**  
 Eric Fairs has passed the organising and running of the Gerrards Cross book fair over to Richard Frost. The fair will continue as usual, the next fair being 10 September 2016. All enquiries regarding bookings or visiting should be directed to Richard Tel: 01442 862011 or email [richardfros44@btinternet.com](mailto:richardfros44@btinternet.com)

**UK: PBFA's Bristol Premier Fair, 15 & 16 July**  
 A reminder that the PBFA's Bristol Premier Fair is the biggest antiquarian and secondhand book fair in the west. It is managed jointly by William Goodsir and Graham York on behalf of the PBFA and the ABA, and this will be the second time the two associations have worked together to produce this outstanding event in an architectural gem designed by Brunel.  
 The venue is the Passenger Shed (Station Approach, Bristol BS1 6QH). There is car parking right outside, but it's only a two-minute stroll from where the current trains alight, with good, regular services for all over the UK.  
 The fair will be open on Friday July 15th from 1.00pm, and Saturday 16th from 10.00am until 4.30pm. Admission is £2.00, or complimentary tickets can be downloaded from the website, where you can also view highlights of some stock that will be on offer. [See PBFA's website](#) for map, list of exhibitors and tickets.

**Australia: Melbourne Rare Book Fair 22-24 July**  
 As a part of Melbourne Rare Book Week, ANZAAB proudly presents the 44th ANZAAB Australian Antiquarian Book Fair (Melbourne Rare Book Fair).  
 Leading Australian and international antiquarian booksellers will bring a rich and diverse array of books together that cater for all who genuinely love print on paper and who share a passion for books. Subjects including early printed books, maps, historical accounts of travel and exploration, prints, literature, art, militia, children's books, and ephemera will be offered for sale at prices to suit all levels of collecting.  
 Whether you already have your own personal library and wish to add to it, or would like to know more about the world of book collecting, this is your opportunity to explore the world of books with experts in their fields.  
 Admission to Melbourne Rare Book Fair is free. The venue: Wilson Hall, The University of Melbourne. Open: Friday, 22 July 6.00pm to 9.00pm; Saturday, 23 July 10.00am to 5.00pm; Sunday, 24 July 10.00am to 5.00pm [See website](#)

**AUCTION PREVIEWS**

**Dominic Winter Book Auctions**  
 Click on image to find details of all future auctions

**UK: Chiswick Auctions Wednesday 20 July - Printed Books and Manuscripts**  
 Chiswick Auctions is hosting sale of Printed Books and Manuscripts, taking place on Wednesday 20 July at 1pm. Featuring in the sale will be the second part of the Surrealist Collection of the late John Lyle. (Lots 100-230). [Read more](#) Also see catalogue

**BLOG CORNER**

**UK: The Bookhunter on Safari**  
 Readers might like to follow Lawrence Worms (ABA's Past President), as he writes about the trade and the dealers he visits on his safari around the UK!  
[Click on image to read his latest posting.](#)



**UK: Industry & Idleness**  
 We welcome a new blog by Marc Harrison, of Harrison-Hiett Rare Books and current Chairman of the PBFA. [Click on image to read his latest news.](#)

**industry & idleness**  
*A Modern Rake's Progress through the world of Rare Books*

**TRADE REMINDERS & BENEFITS**

**Dealers - please update your entry**  
 We ask ALL dealers registered on Sheppard's World to visit their entry at least once a year (See Para in our Conditions) to correct and make any amendments to their entry which may be incorrect, please update it as soon as possible.  
**If you think your entry might be incorrect, please update it as soon as possible.**

**International: Sheppard's Trade Suppliers**  
 This new service consists of a database that allows suppliers to appear under headings that apply to their business. It is possible that some companies / traders might appear under more than one heading.  
 To create a complete entry - select trade Suppliers from the menu on [Sheppard's Confidential](#). Trade entry - the contact details and add a few words to promote your business. You can also upload a photo to appear in your entry.  
 Your business / trading name will also appear in *Sheppard's Confidential* - which will keep your name in front of our many readers. This goes every week except for the Christmas break.  
 The list is also accessible via the Home Page on [www.sheppardsconfidential.com](http://www.sheppardsconfidential.com).  
 The cost of the service - as it is promoting your business to collectors and dealers in 44 countries - is just £12 per year.

**A reminder about our e-mail service**  
 Readers who also subscribe to search our database (Sheppard's World or Find a Dealer) know that it is possible to send an e-mail to selected dealers with 'offers' or 'books wanted'. When creating e-mails, the sender cannot see the recipient's e-mail address so if the recipient does not reply, the sender will never know their address.

**Special Announcement**  
 To receive any immediate news notices, we issue short notes as and when appropriate via our RSS (Really Simple Language) service that most news organisations provide. This service is free.  
  
 To receive this service - [click on image](#) - then view the link (or place in your 'Favourites') to read the broadcasts as and when you wish.

**Past editions**  
 Past editions can be found on our website. We show the latest 16 editions - all of which are in a PDF format. Earlier ones are available but on the original HTML format which our readers for reference will find that the advertisements and images will disappear.  
 We recommend that you download a PDF version for permanent retention.

**Searching dealers' catalogues**  
 We have a large number of dealers' catalogues on [www.sheppardsconfidential.com](http://www.sheppardsconfidential.com) and these can be searched using Acrobat Reader. For anyone not used to searching these catalogues - once the file has been opened on your PC, there are two ways to search for a title. Either hold the Control key down (Ctrl) and hit 'F' and enter all or part of the title, or click 'Edit' then either 'Find' or 'Search'.  
 When you find the title you seek - please contact the dealer direct - the information is usually at the start of the file.

**Access to Sheppard's Confidential**  
 Please note that you should use the same Logon ID and Password to access [www.sheppardsconfidential.com](http://www.sheppardsconfidential.com). There are calendars of fairs and auctions - and catalogues submitted by dealers. These are in PDF form so that you can search for titles within each catalogue.

**Attention - organisers of Fairs, Auctions and Festivals**  
 If dates for next year's events are known - do create new entries as soon as possible. Dealers and trade members who organise book fairs, auctions and festivals can create entries for the events they are organising. Although any late changes must still be sent in by e-mail, we have made a major improvement.  
 The entry form used to create entries has been changed. For those organisers of multiple fairs where the majority of details remain the same for each month - the form now allows you to save the first entry - and use the same entry with amendments of date, or time etc. for the next entry. This is designed to minimise your time in creating entries.  
 To create the entry, use the same LogonID (as for Sheppard's World) and password (to be the same as the sister website [www.sheppardsconfidential.com](http://www.sheppardsconfidential.com) - preview existing entries (in case we have it already) then select 'Add New Entry'.  
 All entries will be checked before they appear live on the calendar - so please allow some 48 hours for this. If your event is already there, please e-mail any amendment to [editor@sheppardsworld.co.uk](mailto:editor@sheppardsworld.co.uk)

**CATALOGUES**

**Catalogues on Sheppard's Confidential**  
 Catalogues sent in are uploaded to our website where they can be searched and browsed. Placing them on one location makes it quicker for users to locate catalogues containing the subjects of books in which they are interested. So we welcome catalogues from all members of the trade.  
 For anyone not used to searching these catalogues - once the file has been opened on your PC, there are two ways to search for a title. Either hold the Control key down (Ctrl) and hit 'F' or click 'Edit' then either 'Find' or 'Search'.  
 We now offer the additional service of converting your files into formats that suit devices such as 'smart phones', e-readers' and 'tablets'. But to obtain the best layout, please also send in your Word or HTML file.

If you use an iPad and have had difficulty in seeing PDF files, please download iDownloader to your device first.

Internet traffic during 2015 to our 'Catalogues' page on Sheppard's Confidential has increased by 25 per cent on 2014. In the 12 months of last year, 54,170 (2014 - 43,400) buyers visited the summary page of catalogues. That's over 4,514 a month and over 3,620 downloads resulted - of which 3,271 were PDF files. So it is well worth your time to have your catalogues added  
**One feature of our site is that visitors can search across ALL the PDF files in one hit using a key word or expression.**  
**This shortens the search time and makes the site a very effective. So it is well worth your time to have your catalogues added.**

Catalogues received this week include:  
**Australia:**  
 Gaston Renard Pty Ltd (South America)

**England:**  
 Castro & Leopold (Recent Acquisitions including a scarce Quaker memoir)

To download these and all others - there are over 100 listed and updated weekly - go to: [Catalogues](#)

Please contact dealers direct and mention where you saw the book! Note that catalogues remain on view for approximately four to seven weeks.  
 New catalogues are always welcome. If you have one, then please send it to us at: [office@sheppardsworld.co.uk](mailto:office@sheppardsworld.co.uk)  
 Note: Files please in a PDF format but we can convert Word and HTML files. If possible please add your contact details at the top of the first page, a summary of subjects and a total of items on the first page after the cover.

**LETTERS**

**Letters to the Editor**  
 [The views and opinions expressed in this letters column are not necessarily those of either the Editor or the Publisher. We welcome letters on any subject concerning the trade.]

**Amazon issue**  
 Sir  
 It seems that Amazon is now trying again by the back door. Our sales have dropped dramatically in the last few months, and we couldn't understand why.  
 We checked our titles, and with the greatest reluctance we were forced to withdraw a hundred titles out of our total of nearly 300 because either they didn't sell at all or they didn't send enough to pay for their storage on LSI's servers. [Lightning Bolt]  
 It was only when a friend went to buy a copy of one of our books on Amazon that we found the cause of the problem.  
 The list price on that title is \$45.  
 Our friend went to look on Amazon.com, only to find that the hardback edition is being offered at \$105, and that Amazon is also offering a "new" paperback, which is a contradiction in terms as this title hasn't been in paperback for six years! Even that is being sold for \$78.  
 It is virtually impossible to find the correct page for that book on Amazon! I have been told that Amazon has changed how they show the status for all titles.  
 We know it's an Amazon issue because our friend had no difficulty in buying a copy immediately on the Barnes & Noble website.  
 I wonder if any of our other readers have had similar problems? *Basha O'Reilly, Long Riders Guild Press.*

**BOOKS WANTED**

To receive the list and to see more details, go to [www.sheppardsconfidential.com](http://www.sheppardsconfidential.com) - View Books Wanted. Users can sort titles, authors, and publishers into alphabetical order.  
 To see the publisher and author for the titles shown below - [click here](#).  
 If you have a copy for sale then notify the dealer by sending your e-mail address via this site. Latest additions to the list are shown in bold.

- "Be Mine" He Murmured
- "I'd Simply No Idea..."
- 29th May 1915 Issue of The Sphere (An Illustrated Newspaper for the Home)
- A Black Art No Longer
- A Tour Amongst the Dyaks of Sarawak
- Adventures of Sir James Brooke. K.C.B
- Anabasis. Edited by C. Hude. Revised by J. Peters
- Ashes of the Hobby. A Study of Mere Human Nature. The Suicide Of Sylvester Gray.
- Asparagus As A Future For Amateurs
- Boys Cinema Annual 1941
- Bram Stoker Society Journal
- Bruin Boys Annual 1940
- But I See. Men be Men
- Certain Odd Anagrams
- Codex Chiromantiae, Appendix A. Dactylomancy, Or Finger-Ring Magic, Ancient, Mediaeval And Modern.
- Codex Chiromantiae, Being A Complete Manuelle Of Ye Science And Arte Criminosus
- Down Those Mean Streets A Gentleman's Gentleman Must Go: or, What Ho Hornblower
- Engaving a Diamond
- Eocene Mollusca from Nigeria
- Every Schoolboys Knows
- Frost's Fables on the Thames
- Hodges Agalnst Chanot: Being The History Of A Celebrated Case.
- Journal of the Royal Microscopical Society
- Kisses Of Fate. A Study Of Mere Human Nature
- Lady Macbeth. A Study
- Monkeys and Chimera
- Nature. A Weekly Journal Of Science
- Old Men Remember
- Our Noble Selves. A Portion of an Epic
- Proceedings of the Zoological Society of London
- Proceedings of the Linnean Society of London
- Proceedings Royal Institution of Great Britain
- Prolegomena Towards The Study of The Chalk Foraminifera
- Prototatory
- Queries: Past, Present & Future
- Saxton Church Lead Chapel & Towton Church
- suggestions for the improvement of the law of copyright
- The Ancestry Of The Violin
- The Cheetah-Girl
- The Florist and Pomologist, and Suburban Gardener
- The Gods of the Fourth World
- The Heart of England
- The Origin and Manufacture of Playing Cards
- The Real Pirates of Borneo
- Very Large Numbers
- William Stickney 1764-1848 of Ridgmont
- With the British Association in South Africa
- Ye Magic Mirrouir of Old Japan
- Ye Roll of Ye Set of Odd Volumens